



Tim McCarthy, Managing Partner, Quintas



Anne O'Doherty, Senior Wealth Manager, Quintas Wealth Management

Let the straight talking Quintas team help you make the most of your money

Tim McCarthy, Managing Partner at Quintas, is a straight talker. He doesn't

mince words, doesn't use obfuscate jargon and refuses to coat facts in 'management-speak'.

"The financial crisis in Ireland changed everything. We were all dragged back to reality," he says.

"There was a time when accountancy meant auditing and book keeping; an historical exercise documenting what had already happened. Now it's all about changing what's going to happen, altering course accordingly; peeling back the layers to identify core problems and solve them, swiftly and permanently."

There's an increasing need for availing of the platform of services that Quintas offer, and the key to getting your business on a strong footing is tackling the issues head-on. No matter how big or small your business; re-engineering to maximise all of your resources is vital.

Tim puts it succinctly: "If you're spending your days juggling bills; payments and suppliers; dealing with the Rev-



enue and generally fighting to keep your head above water; how on earth can you grow your business?"

When a customer has an initial meeting with Quintas, they'll review everything in minute detail, debriefing the client to glean a complete overview of their business.

"We micro analyse all factors, from financial planning to tax obligations, with fairly brutal candour," explains Tim.

"We peel away the layers of the perceived problems, down to the core of the real issues. Then, if the client wants to engage, I plug in our team and fix what needs fixing so you can get on with the job of running your business successfully."

Quintas work with clients from all walks of life; from sole traders to medium and large enterprises.

The fees they charge are recouped quickly by clients through the savings they make by reengineering; and lots of



Quintas Wealth Management is an associated firm of Quintas. They advise on personal protection - such as life cover, income protection, mortgage protection, serious illness cover. They also advise on pension planning, savings and lump sum investments.

clients have changed the way they do business completely. Many have expanded as a result.

Clients can opt to engage with Quintas on a regular basis for some elements of the business as they move forward, but the primary objective is to "unwrap the problems and implement immediate solutions; takes stress and pressure off our cli-

ents to allow them long-term; sustainable returns as a result," says Tim.

"Over the past number of years, I've learned that if you do what you've always done; you'll get what you've always got," he continues.

"If you want different results and wish to put your business in a position to develop and grow in this economy, then you



need help to tackle your problems. Eliminate any headaches and structure your business in a way that allows you to look forward and focus."

If you would like to avail of the Quintas business advisory service offering contact Quintas on 021 464 1400 or email info@quintas.ie

Quintas Wealth Management (QWM) is an associated firm of Quintas and they advise on personal protection which includes life cover, income protection, mortgage protection, serious illness cover. They also advise on business protection, pension planning, savings and lump sum investments.

Taking a close look at where your money is going and how it can best work for you is something Anne O'Doherty, Senior Wealth Manager, at Quintas Wealth Management

strongly recommends.

"Before the crisis, people paid premiums for all kinds of pension and protection plans without taking a close look at their benefits," explains Anne. "Now is a good time to review what types of protection policies you have; the premiums your paying and what lump sum payment you would receive in the event of death or serious illness."

Some of the life companies associated with Quintas are offering discounted premiums on protection policies so now is a good time for you to avail of a review.

In addition to protection product offerings, QWM structure investment products and over the last number of years have launched 63 of these, many of which have provided profitable returns for investors.

If you would like to avail of a FREE financial review with one of the expert and experienced advisors at QWM contact them on 021 4641480 or email info@qwm.ie. www.quintas.ie www.qwm.ie